

QUALIFICATION OF THE BIDDER FOR SUPPLY OF ACSR BERSIMIS CONDUCTOR

Qualification of bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder's Technical Experience and Financial Position as demonstrated by the Bidder's responses in the corresponding Bid Schedules. The bid can be submitted by (i) an individual firm meeting the Qualifying Requirement (QR), or (ii) a qualified licensee of a qualified manufacturer, or (iii) an authorized representative of a qualified manufacturer meeting the specified requirement.

The Owner may assess the capacity and capability of the bidder, to ascertain that the bidder can successfully execute the scope of work covered under the package within stipulated completion period. The assessment shall inter-alia include (i) document verification; (ii) bidder's works/manufacturing facilities visit; (iii) manufacturing capacity, details of work executed, works in hand, anticipated in future & balance capacity available for the present scope of work; (iv) details of plant and machinery, manufacturing and testing facilities, manpower and financial resources; (v) details of quality system in place; (vi) past experience and performance; (vii) customer feedback; (viii) Banker's feedback etc.

RVPN reserves the right to waive minor deviations if they do not materially affect the capability of the Bidder to perform the contract.

1.1 Technical Experience

- (a) The bidder shall be a manufacturer of Conductor. The bidder's experience should include the following:
 - (i) The bidder should have manufactured, tested and supplied at least one thousand (1000) Kms of forty nine (49) or above strands of ACSR/AAAC conductor during last five (5) years as on the date of bid opening.
- (b) However, if the bidder is not meeting the above requirements of its own, he should be a qualified Licensee of a qualified manufacturer meeting the above specified requirements and should also meet the following conditions:
 - (i) Manufacturer/Licensee shall have adequate design infrastructure and manufacturing facility and capacity and procedures including quality control.
 - ii) A qualified Licensee of a qualified manufacturer shall comply with all of the following requirements and furnish a joint undertaking by the licensor along with the bidder in its bid as per Performa enclosed at Appendix-1.
 - a) Any design undertaken by the Licensee shall be approved by the Licensor.
 - b) Manufacturing by the Licensee shall be done with the approval of the Licensor and Owner under a quality assurance programme approved and monitored by the Licensor.
 - c) Licensee must furnish back-up guarantee from the licensor for individual and overall performance of all materials supplied under the contract.
 - d) Licensor must guarantee sequential and timely supply of materials and submission of technical information and data as desired by the Owner so as to meet the overall construction schedule and
 - e) The agreement between Licensee and Licensor (*copy to be submitted along with the bid*) shall be valid for a period of at least five (5) years after the guarantee period of equipment and materials under supply is over.

1.2 Financial Position

- a) Minimum Average Annual Turnover* (MAAT) for best three years out of last five financial years of the bidder should be Rs. 88.12 Crore

* Note: Annual total income as incorporated in the profit and loss account.

- b) Bidder shall have liquid assets (L.A) or/and evidence of access to or availability of credit facilities of not less than Rs. 17.62 Crore

In case bidder is a holding company, MAAT & LA referred to in clause 1.2 (a) & (b) above shall be of that holding company only (i.e. excluding its subsidiary/ group companies). In case bidder is a subsidiary of a holding company, MAAT & LA referred to in clause 1.2(a) & (b) above shall be of that subsidiary company only (i.e. excluding its holding company).

- c) In case a bid submitted by an authorized representative of a qualified manufacturer, the requirement stipulated at clause 1.2(a) & (b) above shall be individually met by the bidder himself and the qualified manufacturer.
- d) In case a bid submitted by a qualified Licensee of a qualified manufacturer, the requirement stipulated at clause 1.2(a) & (b) above shall be individually met by the Licensee as well as the Licensor.

2.1 To be qualified for award, bidders shall provide satisfactory evidence to the owner of their capability and adequacy of resources to carry out the contract effectively. Bids shall include the following information:-

- a) Copies of original documents defining the constitution or legal status, place of registration and principal place of business, written power of attorney of the signatory of the bid to commit the bidder.
- b) Total annual turnover of supply of materials of similar nature over the last 5 years.
- c) Reports on the financial standing of the bidder including profit and loss statements, balance sheets and auditors reports of the past 5 years and an estimated financial projection for the next two years.
- d) Evidence of access to lines of credit and availability of other financial resources.
- e) Performance as prime supplier for the supply of materials of similar nature over the last 5 years and details of other works in hand and contractual commitments.
- f) Details in support to have adequate infrastructure and experienced qualified engineers and staff associated with design, procurement and progress monitoring work.
- g) Authority to seek reference from the Bidder's banks.
- h) Information regarding bidders anticipated ownership change (if such a change is anticipated, the scope and effect thereof shall be defined) during the period from bid submission to two years after commercial operation defined as successful completion of commissioning and acceptance by owner.
- i) Documentary evidence in support of the qualifying requirement stipulated as above.

2.2 The above stated requirements are a minimum and the owner reserves the right to request for any additional information. Nigam also reserves the right to reject the proposal of any Bidder, if in the opinion of the owner the qualification details are incomplete or the Bidder is found not qualified to satisfactorily perform the contract then his price bid (part –II) shall not be opened.

2.3 Nigam reserves the right to waive minor deviations if they do not materially affect the capability of the Bidder to perform the contract.

2.4 Notwithstanding anything stated as above, the Nigam reserves the right to assess the bidder's capabilities and capacity in terms of concurrent project commitments, available

and deployable resource etc. to perform the contract, should the circumstances warrant such assessment in the overall interest of the Nigam.

- 2.5 Nigam does not bind itself to accept the lowest or any of the bids and reserves the right to accept any bid or reject any or all bids without assigning any reasons thereof.
